

An M&A and Strategic Finance Boutique

"Business is never so healthy as when, like a chicken, it must do a certain amount of scratching around for what it gets."

~ Henry Ford, Founder, Ford Motor Company

Who We Are

We are a boutique M&A and strategic finance advisory firm based in Northeast Ohio with tethers throughout the USA.

Managing Director (Midwest office)

Joe Kane is our co-founder and managing director, based in Northeast Ohio. He developed a unique skill set working at Kent Outdoors, The Coca-Cola Company, Huron Capital, SG Cowen/Société Générale, and Wedbush Morgan. He also had success as a multi-strategy portfolio manager. He's a loyal alumnus of U. of Akron and Notre Dame.

Why Choose Us



Small Shop. Big Talent.

The beauty of being small is our clients get direct access to, and lots of attention from, senior talent who roll up their sleeves and work directly on the execution of projects.



Broad, Generalist Experience.

We deliver Wall Street, Silicon Valley, and Main Street talent, with an investor and operator mentality, and an entrepreneurial spirit.



Cost-effective Value Creation.

We offer affordable base plans ideal for smaller and mid-size companies, and are scalable using an à la carte approach to serve larger companies, investment firms, and family offices.

Our Services

Buyside M&A

- Originate, analyze, structure, and support the close of acquisitions.
- Monthly retainer: (I) \$2,500-\$3,500, (II) \$5,000-\$6,000, or (III) \$7,500+.
- Success fee: flat or percent.

Sellside M&A

- Full-cycle, streamlined sales process for a company, or just aspects of it.
- We may serve companies with valuations up to \$250m, and really embrace advising companies between \$5m and \$50m in value.

Strategic Finance

- Improve financial positioning of a company as a precursor to a future M&A or capital raise event.
- Monthly retainer: \$1,500-\$2,500.

Pledge Fund Investments

- Deal-by-deal investment fund.
- Operating capital based on budget.
- Limited partners (LP) contribute to budget for access to deals. LPs decide whether to invest in a deal.
- Tier II and III Buy-side M&A clients gain access to the fund, with extras.

Contact Our Midwest Office:

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